

**Translation**

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## Summary of Consolidated Financial Results for the Three Months Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024

Company name: rakumo Inc.  
 Stock exchange listing: Tokyo  
 Stock code: 4060 URL <https://corporate.rakumo.com/>  
 Representative: President CEO and COO Daisuke Mitarai  
 Inquiries: Director CFO Kenta Ishisone TEL 050(1746)9891  
 Scheduled date to file Quarterly Securities Report: May 10, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the three months ended March 31, 2024 (from January 1, 2024 to March 31, 2024)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Adjusted EBITA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2024	347	18.1	102	40.6	89	26.1	86	24.3	56	17.4
Three months ended March 31, 2023	294	16.6	73	47.2	71	43.2	69	46.7	48	41.7

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended March 31, 2024	9.77		8.47	
Three months ended March 31, 2023	8.36		8.18	

#### (2) Consolidated financial position

	Total assets		Net assets		Equity ratio	
	Millions of yen		Millions of yen		%	
As of March 31, 2024	2,693		1,428		52.8	
As of December 31, 2023	2,670		1,365		50.9	

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended December 31, 2023	–	0.00	–	0.00	0.00
Year ending December 31, 2024	–	–	–	–	–
Year ending December 31, 2024 (Forecast)	–	0.00	–	0.00	0.00

3. Notes

- (1) Changes in significant subsidiaries during the three months ended March 31, 2024  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	5,778,100 shares	As of December 31, 2023	5,773,200 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	111 shares	As of December 31, 2023	111 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended March 31, 2024	5,775,741 shares	Three months ended March 31, 2023	5,749,966 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of December 31, 2023	As of March 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	1,888,966	1,914,974
Accounts receivable - trade	49,899	57,037
Work in process	329	412
Supplies	202	203
Other	46,419	45,617
Total current assets	1,985,819	2,018,246
Non-current assets		
Property, plant and equipment	22,319	21,677
Intangible assets		
Goodwill	290,049	280,919
Customer-related intangible assets	201,163	197,140
Software	71,722	75,329
Software in progress	10,331	16,461
Total intangible assets	573,266	569,851
Investments and other assets	76,847	72,277
Total non-current assets	672,433	663,806
Deferred assets	12,164	11,192
Total assets	2,670,417	2,693,245
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	43,902	44,072
Current portion of long-term borrowings	10,000	10,000
Income taxes payable	65,361	20,487
Contract liabilities	524,138	526,117
Provision for bonuses	4,143	3,850
Other	85,743	83,131
Total current liabilities	733,289	687,658
Non-current liabilities		
Convertible-bond-type bonds with share acquisition rights	500,000	500,000
Asset retirement obligations	11,205	11,252
Other	60,731	66,179
Total non-current liabilities	571,937	577,432
Total liabilities	1,305,227	1,265,090
<b>Net assets</b>		
Shareholders' equity		
Share capital	392,469	392,920
Capital surplus	353,319	353,770
Retained earnings	591,243	647,671
Treasury shares	(169)	(169)
Total shareholders' equity	1,336,863	1,394,192
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	54	(65)
Foreign currency translation adjustment	21,352	27,109
Total accumulated other comprehensive income	21,407	27,043
Share acquisition rights	6,919	6,919
Total net assets	1,365,189	1,428,154
Total liabilities and net assets	2,670,417	2,693,245

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Thousands of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Net sales	294,328	347,620
Cost of sales	104,007	120,902
Gross profit	190,321	226,718
Selling, general and administrative expenses	119,139	136,955
Operating profit	71,181	89,763
Non-operating income		
Interest income	8	10
Other	31	24
Total non-operating income	39	35
Non-operating expenses		
Interest expenses	75	28
Foreign exchange losses	793	1,250
Loss on investments in investment partnerships	647	701
Other	0	1,172
Total non-operating expenses	1,516	3,153
Ordinary profit	69,704	86,644
Profit before income taxes	69,704	86,644
Income taxes - current	14,957	17,659
Income taxes - deferred	6,686	12,558
Total income taxes	21,644	30,217
Profit	48,060	56,427
Profit attributable to non-controlling interests	–	–
Profit attributable to owners of parent	48,060	56,427

**Consolidated statements of comprehensive income (cumulative)**

(Thousands of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Profit	48,060	56,427
Other comprehensive income		
Valuation difference on available-for-sale securities	(126)	(120)
Foreign currency translation adjustment	2,226	5,756
Total other comprehensive income	2,099	5,636
Comprehensive income	50,160	62,063
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	50,160	62,063
Comprehensive income attributable to non-controlling interests	—	—